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# Financial System Development and Economic Growth: Evidence from Nigeria

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#### **Abstract**

This paper analyzed nature of relationship between financial system development and economic growth in Nigeria using vector autoregressive model. The objective to validate the hypothesis, which suggest that growth experienced by the money and capital markets has not translated to long run growth of the economy. The results reveal among others that long run causality does not run from financial system development indicators and economic growth, implying that financial system development seem not to significantly catalyse economic growth trends in Nigeria. However, in specific terms, the effect of financial system development on economic growth has been positively significant only in the short run. The paper concludes that for the financial market to adequately support short and long-term growth of the Nigerian economy, the financial system need further deepening through offering and delivery of innovative financial products and service by market operators, formulation and implementation of sound monetary policies and regulations.

### **Keywords**

Stock Market, Credit Market, Financial Deepening, Monetary Policy, Industrial Productivity

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### 1. Introduction

A number of studies have documented evidences proving that financial system development plays a fundamental role in the economic growth of countries. Many countries have experienced successful financial sector reforms which have been followed by improvements in economic growth and the efficiency and development of the financial system, while in some it has resulted in financial crises and disruptions to economic growth. The financial system reforms in Nigeria which took a robust dimension with the introduction of the Structural Adjustment Program in 1986, no doubt, affected the overall level of financial development in the country and the importance of the financial system to economic growth. Financial reforms are initiated to create a sound and efficient financial system that will effectively mobilize financial resources for economic growth and development. It has been contented that the greater the degree of financial

development, the wider the availability of financial services that allows for diversification of financing risk. This increases the long run growth trajectory of a country and ultimately improves the welfare and prosperity of citizens to have access to financial services. (Patrick 1966).

Three main channels through which the financial sector may affect economic growth exist. First, developing the financial sector makes room for increased savings. As through economies of scale and expertise, financial intermediaries and markets are able to provide savers with a relatively higher yield and therefore stimulate savings. Secondly, by reducing information and transaction costs financial intermediaries and markets perform the essential economic function of increasing the channelling of funds from surplus lenders to deficit units (Gurley and Shaw, 1967). Thirdly, the financial sector improves the allocation of resources. A recent line of research argues that financial development enhances growth by promoting the efficient allocation of

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investment through fund pooling; Risk diversification; liquidity management; investment screening and monitoring. A well-functioning financial system improves resources allocation through these mechanisms. Therefore, the above instances lend credence to the fact that policies to develop the financial system would be expected to lead to economic growth.

In spite of many reforms implemented so far, the Nigerian financial sector has not been able to live up to its expectation as the propeller of economic growth and development. Nzotta and Okereke (2009) insist that the financial system has not sustained an effective financial intermediation, especially credit allocation and a high level of monetization of the economy. Equally, the Structural Adjustment Program introduced in 1986, led to the closure of many firms and a rapid decline in manufacturing sector capacity utilization; poverty on the increase; power sector is in comatose; rural finance at its ebb; inequality in the distribution of national income among widened (Adegbite, 2004). aforementioned phenomenon cast doubt on whether the financial sector reforms implemented has had significant positive effect on economic growth and development. It is against this backdrop that this paper empirically investigates the relationship between financial development and economic growth in Nigeria, with the objective of validating the hypothesis: financial system development in Nigeria has not led to significant growth of the country's economy.

# 2. Theoretical and Empirical Literature

Several studies have proven, both empirically and theoretically, that there is a significant relationship between financial sector development and economic growth. A discuss of the financial sector development and economic growth and development normally begins with the pathbreaking work of Hicks (1969), Mckinnon (1973), and Shaw (1973). They are all in agreement that the level of financial system development has a crucial role to play in the overall economic growth. Before then the relationship between financial development and economic growth has caught the attention of economist such as Joseph Schumpeter (1911) who argued that the services provided by financial intermediaries such as mobilizing savings, evaluating projects, managing risk, monitoring managers and facilitating transaction are essential for the technological innovation and economic development of a nation; although the channel and even the direction of causality have remained unresolved in both theory and empirical discuss. Goldsmith (1969) shows a close relationship between financial development and economic growth for a few countries. Adegbite (2004),

using the ratio of broad money supply (M2) to GDP as a measure of financial sector development and deepening, he found a positive correlation between financial sector growth and real sector growth in Nigeria. However, the study did not establish a causal link between the two. Beneirenga and Smith (1991) had earlier argued that in a well-developed financial system where the security market is also developed, the ability of the financial system to impact liquidity to long term instruments stimulates savers to hold their wealth in productive assets (debenture, stocks, preferential stocks etc) and this contributes to productive investment and growth. Umar (2010) examined the long run relationship between financial development indicators and economic growth in Nigeria using annual time series for the period 1960 – 2005 using the Multivariate Vector Autoregressive (VAR) model through test of exact and over-identifying restriction in cointegration vectors. The empirical result suggest the existence of unidirectional causality from financial development to economic growth when bank credit to the private sector is used as measure of financial development and bidirectional between financial development and economic growth when domestic credit to private sector and bank deposit liabilities are used as indicators of financial development. In a similar study Tokunbo (2000) employed the ordinary least square (OLS) to test the relationship between stock market development and economic growth in Nigeria. The study confirmed the existence of positive relationship between economic growth and measures of stock market development used. Furthermore, Erdal Guryay et al (2007) examined the relationship between financial development and economic growth in Northern Cyprus using the ordinary least square statistical technique and found financial development making a negligible positive effect of on economic growth. However, the result showed evidence of causality from economic growth to the development of financial intermediaries. King and Levine (1993), and Levine and Zervos (1996) examined the nexus between economic growth and financial development by estimating cross country regressions and they found that financial development level is a close predictor of economic growth. They concluded that financial development leads to growth. Adamopoulos (2010) used cross-country data covering the period 1965-2007, found that stock and credit market development had significant positive effect on economic growth for nine out of fifteen (15) European Union (EU) countries sampled.

A lot of empirical tests have shown that financial variables have important impacts on economic growth. However most of the evidence uses bank-based measures of financial development such as ratio of liquid liability of financial intermediaries to GDP and domestic credit to the private

sector divided by GDP. Not until recently has the emphasis increasingly shifted to stock market indicators, due to increasing role of financial markets in economies. Atje and Jovanovic (1993), Levine and Zervos (1996, 1998) and Singh (1997) found that stock market development is positively and robustly associated with long run economic growth. In addition, using cross-country data for 47 countries from 1976-1993, Levine and Zervos (1998) find that stock market liquidity is positively and significantly correlated with current and future rates of economic growth, even after controlling for economic and political factors. They also find that measures of both stock market liquidity and banking development significantly, predicts future rates of economic growth. Theory also points out a rich array of channel through which the stock markets (markets size, liquidity, integration with world capital markets and volatility) may be linked to economic growth. Pagano (1993) shows that increased risk-sharing benefits from larger stock market size through market externalities, while Levine (1991) and Bencivenga, et al (1996) show that stock markets may affect economic activity through the creation of liquidity. Similarly Devereux and Smith (1994) and Obstfeld (1994) show that risk diversification through internationally integrated stock markets is another vehicle through which the stock market can affect economic growth.

Besides stock market size, liquidity, and integration with world capital markets, theorists have examined stock return volatility. For examples, De Long et al. (1989) argue that excess volatility in the stock market can hinder investment, and therefore growth. However, some economists believe that finance is a relatively unimportant factor in economic development. Prominent among them is Robinson (1952) who argued that financial development simply follows economic growth. Hence he claims that "where enterprise leads, finance follows". According to his view, economic

development creates demand for particular types of financial arrangement and the financial system responds automatically to these demands. More recently Lucas (1988; p6) assert that economist "badly over- stress" the role of financial factors in economic growth, while development economists in most cases frown at the purported role of the financial sectors by not putting it into consideration (Chandavarkar 1992).

### 3. Research Methodology

Economic growth is proxy by gross domestic product (GDP), while the credit market development is expressed by the domestic bank credits to private sector (DCPBS) as a percentage of GDP is used as a measure of financial depth and banking development. Market capitalization as a percentage of GDP (MKTCAP) is used as a proxy stock market development while the industrial production index (IPI) measures the growth of industrial sector (Katsouli, 2003; Nieuwerburgh et al., 2005; Shan, 2005; Guisan and Neira, 2006; Vazakidis, 2006; Vazakidis and Adamopoulos, 2009b; Vazakidis and Adamopoulos, 2009c; Guisan, 2009). The data used are annual covering the period 1986–2011 and were obtained from the CBN statistical bulletin, International Finance Statistic, and World Bank databank.

The functional relationship is specified as follows:

Since all the variables, apart from GDP, are stationary at first difference from the ADF unit root test we conducted (see Table 1), we did the Johansen co-integration test. The essence is to know if the variables are co-integrated. If the variables are co-integrated, it means there is a long term equilibrium relationship among the variables, hence, we run the Vector Error Correction Model (VECM) is given as:

$$\Delta GDP_{t} = \beta_{1} + \beta_{2} \sum_{i=1}^{n} GDP_{t-i} + \beta_{3} \sum_{i=1}^{n} MktCap_{t-1} + \beta_{4} \sum_{i=1}^{n} DCPBS_{t-1} + \beta_{5} \sum_{i=1}^{n} IPI_{t-1} + \delta_{1}VAR(-1) + \varepsilon_{t}$$
(2)

The Breusch-Godfrey, Breusch-Pagan-Godfery, and Jarque-Bera tests of serial correlation, heteroscedasticity, and normality test respectively were equally conducted to test the adequacy and viability of our VECM model.

### 4. Results and Discussions

Table 1. Summary of Dickey Fuller Unit Root Test.

		ADE	Critical Values.		
		ADF	1%	5%	10%
GDP	Level	6.537916	-3.711457	-2.981038	-2.629906
	First Diff	-	-	-	-
MKTCAP	Level	-2.342646	-3.711457	-2.981038	-2.629906
	First Diff	-6.852729	-3.724070	-2.986225	-2.632604
DCPBS	Level	-2.798244	-3.711457	-2.981038	-2.629906
	First Diff	-4.990245	-3.724070	-2.986225	-2.632604
IPI	Level	-3.310219	-3.711457	-2.981038	-2.629906
	First Diff	-4.581229	-3.724070	-2.986225	-2.632604

Table 2. Summary of Johansen Co-integration test.

Series: GDP DCPBS MKTCAP				
Lags interval (in first differences	/			
UNRESTRICTED CO-INTEGE	RATION RANK TEST	(TRACE TEST).		
Hypothesized No. of CE(s)	Eigenvalue	Trace Statistic.	Critical Value(0.05)	Prob. Value**
None*	0.784122	67.49308	47.85613	0.0003
At Most 1	0.504643	29.16698	29.79707	0.0590
At Most 2	0.361186	11.60507	15.49471	0.1769
At most 3	0.015933	0.401532	3.841466	0.5263
UNRESTRICTED CO-INTEGRA	TION RANK TEST (M	AX-EIGENVALUE).		
Hypothesized No. of CE(s)	Eigenvalue	Max-Eigen Statistic.	Critical Value(0.05)	Prob. Value**
None*	0.784122	38.32609	27.58434	0.0014
At Most 1	0.504643	17.56192	21.13162	0.1471
At Most 2	0.361186	11.20354	14.26460	0.1443
At most 3	0.015933	0.401532	3.841466	0.5263

Trace test indicates 1 cointegrating eqn(s) at the 0.05 level

Max-eigenvalue test indicates 1 cointegrating eqn(s) at the 0.05 level

Table 2 shows the Trace test indicates that there is one cointegrating equation or Error Correction Term which is thereafter confirmed by the Max-eigenvalue test. The null hypothesis of the non-existence of co-integration among the variables is rejected at the 5 percent level for both statistics. The presence of co-integration among the variables implies that there is a long run relationship between GDP, our proxy for economic growth, and the financial development indicators, and this is coherent with the finance-led theories.

Table 3. Summary of VECM

Sample (adjusted): 1988 2012						
Variables	Coefficients	Std-Errors	T-Statistic	Prob.		
ECM(-1)	0.104533	0.023610	4.427516	0.0003		
D(GDP(-1))	0.255116	0.164934	1.546773	0.1384		
D(DCPBS(-1))	0.007779	0.004832	1.609899	0.1239		
D(MKTCAP(-1))	0.010064	0.004331	2.323967	0.0314		
D(IND(-1))	-0.000321	0.003988	-0.080444	0.9367		
C	0.320039	0.066608	4.804818	0.0001		
R-squared	0.813867		Mean dependent var	0.418000		
Adjusted R-squared	0.764884		S.D. dependent var	0.306050		
S.E. of regression	0.148400		Akaike info criterion	-0.772251		
Sum squared resid	0.418427		Schwarz criterion	-0.479721		
Log likelihood	15.65313		Hannan-Quinn criter.	-0.691115		
F-statistic	16.61549		Durbin-Watson stat	2.007401		
Prob(F-statistic)	0.000002					

$$\Delta GDP_t = 0.32 + 0.26 \text{GDPt} - 1 + 0.01 \text{MktCapt} - 1 + 0.01 \text{DCPBSt} - 1 - 0.0003 \text{IPIt} - 1 + 0.105 \text{ECMt} - 1$$
(3)

The VECM output in Table 3 and equation above was tested for serial correlation, heteroskedasticity and normality using the Breusch-Godfery serial correlation LM test, Breusch-Pagan-Godfery heteroskedasticity test and Jaque-Bera test of normality respectively. The results of the tests, as presented in Tables 4 and 5, show that our model specification is adequate and viable for econometric analysis. Meanwhile, from the VECM model in table 3, R<sup>2</sup> is considerably very high indicating a good model fit. The F-statistic is significant indicating that all the independent variables can jointly influence the dependent variable.

Table 4. Breusch-Godfrey Serial Correlation LM Test:

F-statistic	0.012624	Prob. F(2,17)	0.9875
Obs*R-squared	0.037073	Prob. Chi-Square(2)	0.9816

The observed  $R^2$  value of 0.0.037 (3.7%) (see Table 4) suggests the acceptance of the null hypothesis. Thus there is no serial correlation in our model and this is desirable.

Table 5. Heteroskedasticity Test: Breusch-Pagan-Godfrey.

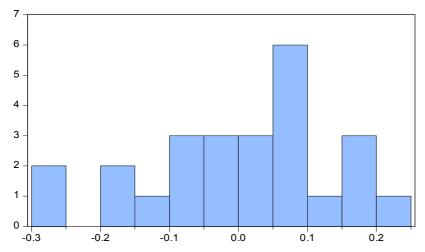
F-statistic	0.510208	Prob. F(8,16)	0.8316
Obs*R-squared	0.081329	Prob. Chi-Square(8)	0.7488
Scaled explained SS	2.346819	Prob. Chi-Square(8)	0.9685

<sup>\*</sup>denotes rejection of the hypothesis at the 0.05 level.

<sup>\*\*</sup>MacKinnon-Haug-Michelis (1999) p-values

The observed R<sup>2</sup> value of 0.0813 (Table 5) suggests the acceptance of the null hypothesis. Thus there is no

heteroskedasticity in our model and this is desirable.



Series: Residuals Sample 1988 2012 Observations 25 Mean -1.38e-16 Median 0.009081 Maximum 0.230431 Minimum -0.268817 Std. Dev. 0.132040 Skewness -0.352568Kurtosis 2.599208 Jarque-Bera 0.685260 Probability 0.709901

Fig. 1. Jaque-Bera Test of Normality.

The p-value of 0.71 as shown on fig 1, suggests the acceptance of the null hypothesis. Thus our model is normally distributed and this is desirable.

All the explanatory variables apart from Index of Industrial production as shown by the VECM output in table 3, have a positive relationship with GDP. IND is inversely related to GDP. This finding is contrary to our apriority expectation. It also reveals that credit market development do not have a significant influence on economic growth in Nigeria. This finding, no doubt, is predicated on the fact that the high returns on government securities and the various banking sector crises of the late 80s and 90s have been responsible for low level of banking credit to the private and the real sector of the Nigerian economy over the years. Moreover, most of the bank lending in the system goes to blue chip companies and for speculative purposes.

Government rates are attracting banks to invest in government securities thereby shutting out the private sector. It will require a proactive policy by the CBN for the banks to begin serious lending to the real sector because yields on government securities are so attractive to them. Furthermore the problem of huge non-performing loans as a result of investment inefficiency, and a deficient legal system all serve as a limiting factor to the significance of the Nigerian credit market to economic growth.

However stock market development has a positive and significant influence on economic growth in Nigeria indicating that improving the stock market will propel the engine of economic growth in Nigeria. This is consistent with the findings of Tokunbo (2000) and Emeka and Aham (2013). Similarly, Index of Industrial production in Nigeria which measures the output from the manufacturing, gas and electricity sector do not have a significant and positive effect

on economic growth in Nigeria. There is no doubt in this finding as it is clear that the Nigerian manufacturing and electricity sector have been operating at a below optimal level during the periods under study. The Structural Adjustment Program introduced in 1986, led to the closure of many firms and a rapid decline in our manufacturing sector. This situation is further exacerbated by the ailing power sector in Nigeria. It is worthy to note that the gains in economic growth during this period under review must have been triggered by factors that were not captured in this model as the independent variables only explains 81% of the total variation in economic growth represented with GDP as depicted by R<sup>2</sup>. The coefficient of ECM(-1), which is 0.104533 (see table 4) is the speed of adjustment towards long run equilibrium, but it must be significant and the sign must be negative. But if the coefficient is significant but not negative as in this case, it means that there is no long run causality from the three independent variables, meaning that our independent variables have no influence on the dependent variable (GDP) in the long run. In other words, we can conclude that there is no long run causality running from the independent variables to the dependent variable.

# 5. Conclusions and Recommendation

In the light of the forgoing we are inclined to suggest that in order to consolidate the gains from the various banking reforms in Nigeria, adequate measures have to be put in place for the impact of the consolidation to be felt in the real sector of the economy by means of boosting the ability of banks to provide long-term finance to the private sector. Moreover, there is need to adequately deepen the financial system through financial innovations, sound regulation and

supervision, improving its legal system, efficient mobilization of funds and making such funds available for productive investment, and improved services. As stock market development promotes economic growth in the country under study, we therefore suggest the pursuit of policies geared towards rapid development of stock market in Nigeria and the sustenance of the gains so far recorded in the stock market of the country.

The need to revamp the industrial sectors in Nigeria so that they will propel the engine of economic growth is suggestive This paper leaves open the possibility of future extensions in investigating the relationship between financial development and economic growth. First, our result show that the set of financial development indicators used as the independent variable in the economic growth function collectively account for 81 percent of the variation in the outcome variable. This implies that 19 percent of the variation is accounted for by variables not considered by our model. Introduction of other predictor variables such as the ratio of M<sub>3</sub> to GDP to measure the liquid liabilities in the economy, the ratio of gross domestic saving to GDP, the ratio of trade to GDP, the ratio of financial system asset to GDP, etc may not only reveal a stronger model fit, but may add to variables that are significant for the purpose of predicting the long term relationship between financial development and economic growth. Secondly, it would be interesting to carry out a study which compares the relationship between financial development and economic growth in Nigeria with that of other developing countries such as Kenya, South Africa and Zambia to determine how the results differ amongst countries with similar economic structures.

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